



DARSTAED

Trains de luxe



Bringing model railways *ALIVE*

Pictured our previous design made in 2004

Darstaed Newsletter No. 61 September 2016

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Ladies & Gentlemen,

Welcome to our DArstaed newsletter No: 61

When the previous lot of A4s were shipped around half June we promised that the balance of Batch 1 would be delivered by the end of August. However the June shipment that was shipped by courier at great expense incurred a lot of damage as somewhere among the 5 stops the pallet was undone, probably Tokyo.

Both our distributors Mr. Colin Toten and Mr. Kevin Finch received locos that were irreparably damaged, even from one body on one side the handrails were completely ripped off because the boxes were thrown about, even tender coals were broken. Also driving rods were bent causing them to “fold” when running.

As distortion of the driving rods also can happen when the customer handles the loco and slightly squeezes the rods we have made some improvements right away to protect the valve gear and driving rod assembly against rough handling. We amended the tooling and made new parts and that took the months of July/August. These improvements are implemented in the production now and shipment should resume in September.

When we see the possibility of improving our product we do it, even if it takes more time and cost but in the end the customer has greater satisfaction even if he is unaware of it.

Of course we like to ship as soon as possible but as our locos are made to run and not for display or speculation we have to make sure we make them as best as we can under the adage “rugged and long lasting”, our reputation since we started making O Gauge locomotives 20 years ago regardless in which box they were sold.

I hope our customers understand that this situation is very annoying to them but even more so for us and that we only would delay shipments when we feel that long term benefit outweighs short term inconvenience.

There have been rumors that we would have supplied some of our distributors who took orders later than other distributors who had placed orders long before them for the reason that the former was selling at a higher RRP whereas the latter was offering the locomotives at the lower RRP. This is utter nonsense. The locomotives are made in batches of a certain finish and when that finish is done all distributors get supplied.

I have to admit that offering three different finishes in 9 liveries and 33 names + variations = +900 combinations was a bit optimistic but when we undertake something I like it to be complete. Also we are not in favor to artificially restricting our offering to a few names that will command silly prices in the market for the benefit of few and the detriment of many. I hope that our customers appreciate the exhaustive availability of name/livery combination, plus a bunch of specials, but the down side is that production takes longer.

I do hope that our customers can reflect on the complexity of producing such orders that in production terms are very small and am grateful to those who appreciate the end result and the efforts made.

Enjoy your trains,

Cheers,
Andries



Authorised Distributors

DArstaed Europe Zeist, The Netherlands
Joop van Delden

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“We are now the proud distribution agent and factory warehouse for all Darstaed products in Europe. As well as servicing our European dealer network we are happy to supply customers directly. For customers outside the EU we will deduct 21% VAT.”

UK - London & South East
Bruce Coleman

www.wonershtrains.co.uk
brelcol@talktalk.net
Tel: 07792 889778



“I normally have most models in stock, both current and out of production. Will split sets of coaches and wagons, depending on stock position. All postage by secure courier.”

UK - North & Scotland
Chris Reeve

chrisreeve@sky.com
Tel: 01557 860080

“I regularly visit HRCA meetings and other events in Scotland and the borders with an extensive display of all available products”.

UK - Midlands
Colin Toten

www.raylo.co.uk
colin@bhvccc.co.uk
Tel: 01582 873460



“I am happy to bring your purchase to any toy fair or exhibition I attend for you to collect in person or alternatively by post or courier as required”.

UK
Paul Lumdson WJVintage

www.wjvintage.co.uk
wjvintage@outlook.com
Tel: 07711 092497



"I have been in the Collectable Toy business since 1990 and specializing in O gauge since 2011. Check out my ever expanding product offering either online or at one of the many UK shows I attend. Happy to ship worldwide."

UK
The Station Masters Rooms Ltd
Kevin Finch

www.thestationmastersrooms.co.uk
kevin@thestationmastersrooms.co.uk
Tel: 01273 453341, 07963 576526

"The Station Master Rooms Ltd (TSM) is known all around the world, having customers in many different countries. At the Station Masters Rooms we offer a huge range of vintage & modern model railway items. We provide a friendly & knowledgeable service of all '0' Gauge Railway items."

UK
Neil Bailey

www.vintagetrainsnorwich.com
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Tel: 01508 483854



UK
Ellis Clark



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"I have always had a passion for Model railways and for the past few years I have been specializing in O gauge. I have always run my business on a friendly and down to earth approach and I am extremely excited to now be offering 2-rail Darstaed products"

Benelux
Rob Giskes

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Rob is dealer too for the Lehnhardt, MERKUR and ETS. Competitive shipment rates in and outside the EC. Shipment outside the EC without VAT. You may email Rob in English, Deutsch, Français and Nederlands.

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Edward & Jeanne Cognazzo

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I am happy to bring the Darstaed Product Line to the Train Collectors in the United States.

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David Allen

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